



Demco Contract Discount Program

* Program discounts are offered to individual consortia members based on their annual organizational spend



YOUR CONTRACT TERMS

Demco is pleased to offer your members the following contract discount program discounts for 2021! Your applicable discounts are based on prices listed on our website at demco.com and will remain the same throughout the terms of this agreement.

CONTRACT LEVELS	<p>CTL000 Introductory Level (previous contract customers who have not purchased in 5 Years)</p> <p>\$100 minimum order (after discount) required for contract terms to apply</p> <ul style="list-style-type: none"> • 6% on library, office, and technology supplies • 2% on learning materials, furniture, and equipment • Standard Shipping & Processing fees apply to all orders. <p>CTL001 Demco Contract level 1</p> <p>\$100 minimum order (after discount) required for contract terms to apply</p> <ul style="list-style-type: none"> • 12% on library, office, and technology supplies • 4% on learning materials, furniture, and equipment • Standard Shipping & Processing fees apply to stock orders under \$100. Stock orders over \$100 (after discount) qualify for one flat rate of \$9.95 Shipping & Processing. U-Pay all drop ship fees. <p>CTL002 Demco Contract level 2</p> <p>\$75 minimum order (after discount) required for contract terms to apply</p> <ul style="list-style-type: none"> • 14% on library, office, and technology supplies • 5% on learning materials, furniture, and equipment • Standard Shipping & Processing fees apply to stock orders under \$75. Stock orders over \$75 (after discount) qualify for one flat rate of \$9.95 Shipping & Processing. U-Pay all drop ship fees. <p>CTL003 Demco Contract level 3</p> <p>\$75 minimum order (after discount) required for contract terms to apply</p> <ul style="list-style-type: none"> • 16% on library, office, and technology supplies • 6% on learning materials, furniture, and equipment • Standard Shipping & Processing fees apply to stock orders under \$75. Stock orders over \$75 (after discount) qualify for one flat rate of \$5.00 Shipping & Processing. U-Pay all drop ship fees. <p>CTL004 Demco Contract level 4</p> <p>\$50 minimum order (after discount) required for contract terms to apply</p> <ul style="list-style-type: none"> • 18% on library, office, and technology supplies • 7% on learning materials, furniture, and equipment • Standard Shipping & Processing fees apply to stock orders under \$50. Demco will pay regular FedEx Ground Service shipping costs on all stock orders over \$50 (after discount). U-Pay all drop ship fees.
EXPIRES	12/31/21

*For large quantity orders, or purchases over \$2,500, please contact the Demco Inside sales Team toll free 800.462.8709 or email quote@demco.com. You may be eligible for special bid pricing. **Discounts under this agreement cannot be used with bids, sale catalogs or other promotions. In the event a sale price is lower than your discounted price, you will be given the best price.**

HOW TO PLACE AN ORDER

Web: demco.com

Phone: 800.356.1200

Email: order@demco.com

Fax: 800.245.1329



DELIVERY

In stock items are delivered within 7–10 working days after receipt of order. Furniture and equipment may take 4–6 weeks to arrive, depending on vendor lead times.

PAYMENT TERMS

Net 30 days

REMITTANCE ADDRESS

billing@demco.com

Demco

P.O. Box 8048

Madison, WI 53708-8048

MAILING ADDRESS

Demco

4810 Forest Run Rd

P.O. Box 7488

Madison, WI 53707-7488

RETURNS & EXCHANGES

You may return or exchange a qualifying item* within 6 months of your invoice date. **Furniture, special orders, custom products, and international orders cannot be returned or exchanged unless you receive them damaged or defective.** Anything that has been engraved or imprinted is not returnable.

Not sure if an item qualifies for a return or exchange? A Demco Customer Service representative can help you. Call **800.962.4463** or email custserv@demco.com.

Note: Terms and conditions may change at any time.

Thank you for your consideration. On behalf of Demco, we look forward to exceeding your expectations!

Kristopher L. Snow
Contracts Facilitator

Phone: 888.211.3072
Fax: 888.320.0288
Email: contracts@demco.com